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western
IOWA
advantage

Annual Report **2021-2022**

In Western Iowa, The Advantage is Clear...



Fareway Grocery Brings Rockwell City Convenience and an Economic Boost

Earlier this year, Rockwell City, Iowa, in Calhoun County, had a reason to celebrate. Fareway Meat and Grocery opened its newest 11,000-square-foot-store location there.

“We are thrilled to be a part of Rockwell City and look forward to serving everyone here and in the surrounding communities,” said David Kistenmacher, Rockwell City Fareway Grocery Manager. “The community has been very supportive since we opened. The welcoming that we have received has been absolutely wonderful.”

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Built on Strong Partnerships:

Audubon County
Economic Development Corp.

Calhoun County Economic
Development Corp.

Carroll County Growth Partnership

Chamber & Development Council
of Crawford County

Greene County Development Corp.

Ida County Economic Development Corp.

Sac Economic & Tourism Development

We thrive on collaboration and networking. Western Iowa Advantage (WIAD) is the pooled resources, infrastructure, innovation, and intellect of Audubon, Calhoun, Carroll, Crawford, Greene, Ida, and Sac Counties.

WIAD was founded as a cooperative marketing venture to promote economic prosperity and attract new business and industry to our region. Today, WIAD has expanded this mission, evolving as a collaborative networking opportunity for our region's economic development partners to address workforce, housing, quality of life, and community development initiatives while promoting regional growth and sustainability. WIAD assists with location searches, permits, financial/tax incentive programs, utilities, workforce demographics, job-training programs, and more.

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Employee-Owned Evapco, IA: \$12.5M Plant Expansion

Located in Sac County, Iowa, in the City of Lake View — is an industry-leading manufacturing company providing a full spectrum of global product solutions for the commercial HVAC, industrial refrigeration, power generation, and industrial process markets.

Founded in 1976, Evapco, Inc. has worldwide locations across the United States, Asia, Australia, Europe, South Africa, and the United Arab Emirates. Evapco's industrial heat transfer equipment conserves natural resources and helps reduce noise pollution, and features recycled steel content in construction. Go to westerniowaadvantage.com or [click here to learn more!](#)

Region XII Development Corp.

MidAmerican Energy

Raccoon Valley

Electric Cooperative

Midland Power Cooperative

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Western Iowa Advantage Projects

as Reported by each County Developer

Assisting in the sustainability and growth of existing industry in Western Iowa is the number one priority for WIAD. Workforce, education, demographic and benefit analysis are just a few of the areas local companies have come to depend on, all provided by WIAD and our partners. When time comes for expansion, WIAD assists in site selection, regulatory issues and in removing barriers to growth. These are a few of the area's recent projects:

INDUSTRIAL DEVELOPMENT

New Way/Scranton Manufacturing

Expansion (Scranton) 15 jobs, \$500,000

Bauer Built Expansion (Paton)

20 new jobs, \$400,000

Templeton Distillery (Templeton)

\$16 million, 3 jobs

Landus Cooperative in Early/Sac

County completed an \$8 million flat storage project. Their flat, which is larger than a football field, offers 2M bushels of soybean storage, a 1,000 bushel receiving pit, increases receiving speed 20,000 bushels/hour, includes building roads, and an outbound scale.

Sac County Economic and Tourism

Development partnered with Sac County, Raccoon Valley Electric Co-op, and Corn Belt Power Co-op in 2022 to purchase 90 acres of land at the intersection of four lane highway 20 and highway 71 in Sac County. Development of this park is in the planning stages but will allow for additional growth in Sac County.

Puck Enterprises (Audubon County)

100,000 SF Expansion, created 40 new jobs

Hamlin Feed Mill (Hamlin, Audubon

County) \$20 Million capital investment, created 22 new jobs*

Vetter Equipment (Audubon, IA)

150 x150 shop expansion and 40x120 showroom expansion, 3-6 jobs created

Van Wall Equipment (Audubon)

72x308 built new equipment shed

Iowa Customs Shop Expansion (Wiley, IA)

Evapco located in Lake View/Sac County

is an employee owned manufacturer of custom designed air units that provide hygienic and sanitary air sources for all food processes. Recently they completed their 65,000 sq ft /\$12.5 Million expansion with equipment for their growth and expansion needs. +83 jobs.

Western Iowa Energy, located in Wall

Lake/Sac County, is a local 45 million gallon per year biodiesel producer recently completed their Rail Expansion adding 100 additional railcars. Their current expansion includes a new distillation project & esterification upgrade.

RETAIL DEVELOPMENT

Centennial Restaurant (Jefferson)

10 jobs, \$100,000*

Specialty Store (Jefferson) 5 jobs, \$40,000*

REMAX Realty (Jefferson) 4 jobs, \$100,000*

Small business start ups rule our world! **20 new business starts across Ida County.**

Parkside Flowers (Rockwell City)

1 Full-time, 2 Part-time jobs

Gentry Hardware (Rockwell City)

3 full-time, 4 part-time

Gopher's Garage (Manson) 1 full-time

Fareway (Rockwell City)

6 full-time, 36 part-time*

Blissful Energy (Glidden)*

Style on Main (Coon Rapids)*

Hoyt Mansion (Carroll)*

Drees Co. (Carroll)*

Audubon State Bank (Audubon)

7,725 SF new bank

Family Dollar/Dollar Tree (Audubon)

New 10,500 SF store – 10 jobs created*

ACE Hardware (Audubon)

6,000 SF expansion

HOUSING DEVELOPMENT

Denison 16th St. Housing Development,

Developer: Healthy Efficient Homes, \$1.9MM, 7 units planned, 1 completed March 2023 and 1 under construction

The **City of Sac City** acquired property and has been working with an engineer to develop a new housing development area. Construction of the 13 lots is planned to start in 2023/24.

COMMUNITY DEVELOPMENT

The Children's Center (Jefferson)

20 jobs, \$3.5 million*

Greene County Animal Shelter (Jefferson)

10 jobs, \$1.5 million*

Ida Grove mural project

IEDA Community Catalyst award in **Holstein.**

Karl Pre-Owned (Glidden) \$2 million

Lil' Wildcat Education Center (Glidden) \$1.8 million*

Audubon Middle & High School

Renovation \$10 Million investment

Littlefield Recreation Area (Exira) 7 new rental cabins, Investment: \$1.2 million

Audubon REC Center 14,260 SF gym expansion project, Investment: \$2 million, 2 jobs created

Little Hawks Childcare Center (Manilla)

*Indicated New Business